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BUY YOUR

GLADIOLUS

FROM

J. O. BROWN

NACOOCHEE, GEORGIA



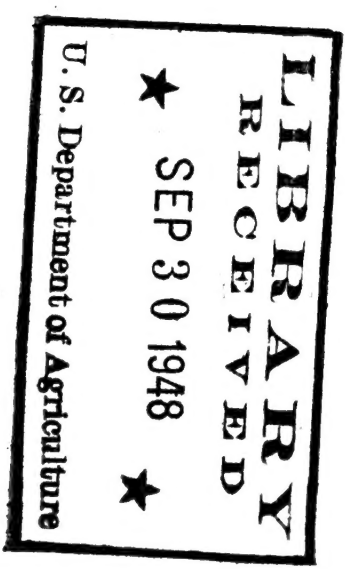
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NACOOCHEE - 1948 = 7

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U. S. Department of Agriculture,

Washington, D. C.



NAME_____

SHIPPING ADDRESS:

TOTAL AMOUNT

"GLAD GREETINGS"
FROM
NACOOCHEE VALLEY

1600 ft. above sea level, where warm days and cool nights assure choice, healthy bulbs for your growing pleasure and profit.

We wish to extend a grateful thank you for your business and confidence in us. We will continue to do everything possible to merit your business, friendship and good-will, and to supply you with the best quality bulbs that time, good care and painstaking hard work can produce.

All bulbs are hand dug, hand cleaned and graded over accurate graders. The utmost care and caution is exercised in every operation from the first spring planting through cultivating, spraying, digging, curing, cleaning and storing. We are proud of the splendid quality bulbs which will be used in filling all orders.

During the past season we enjoyed many visitors and we extend a warm welcome to all our customers and those interested in Glads to visit us anytime you are in our beautiful valley.

OUR GUARANTEE

YOU MUST BE SATISFIED. All varieties are guaranteed to be true to name, disease-free and thrip-free. Any time you receive bulbs from us and are not satisfied with them in every way, return them to us and your money will be cheerfully refunded.

ALL STOCK GROWN ON NEW GROUND

ORDERING

Please place your order as early as possible. **USE THE ATTACHED ORDER BLANK.** All orders will be acknowledged as soon as they reach us. Increased labor and packing costs make it necessary to request that your orders amount to \$2.00 or more.

TERMS

All orders from retail list postpaid. Orders

must be accompanied by cash in full or 25% cash may be sent with the order and the balance before shipment.

EXTRAS

When your order is filled you can depend upon us to include extra bulbs of varieties you order plus some of the newer ones for you to try. If you like them, there is a good chance your order will include some more next year. In this way we BOTH are pleased.

CULTURAL INSTRUCTIONS

Six-page pamphlet sent with each order.

WHOLESALE LIST ON REQUEST RETAIL LIST

ALGONQUIN (Palmer . . . Large . . . Early)
Tall straight brilliant scarlet, 7 to 10 ruffled needlepoint blooms.

Lg. 2 for 20c or 10 for 85c. Med. 3 for 25c or 10 for 50c. Sm. 10 for 30c. Bbbs. 50 for 20c.

BEACON (Palmer . . . Large . . . Midseason)
Bright rose scarlet with large cream blotch, opens 6 to 8 slightly ruffled blooms. Good habits and very much in demand.

Lg. 3 for 25c or 10 for 70c. Med. 5 for 25c or 10 for 40c. Sm. 10 for 25c. Bbbs. 100 for 20c.

BLACK OPAL (Errey . . . Med . . . Midseason)
Another tall growing black red. As many as 10 well placed blooms open. A sensational beauty if you like the dark colors. I do.

Lg. 2 for 20c or 10 for 80c. Med. 3 for 20c or 10 for 50c. Sm. 6 for 25c. Bbbs. 100 for 35c.

BLUE BEAUTY (Pfitzer . . . Large . . . Early)
A medium blue. Always straight and grows tall, blooms wide open, outstanding and best of this shade.

Lg. 2 for 20c or 10 for 80c. Med. 3 for 20c or 10 for 50c. Bbbs. 100 for 35c.

BURMA (Palmer . . . Large . . . Midseason)
A heavily ruffled deep rose. Fine grower, opening 7 to 10 perfectly placed blooms. A winner and definitely a "must have."

Lg. 1 for 25c or 10 for \$2.00. Med. 2 for 25c or 10 for \$1.00. Sm. 3 for 20c or 10 for 60c.

Bbts. 50 for 75c.

CHIEF MULTNOMAH (Ellis . . . Large . . . Midseason) A velvety red smokey with darker red throat. Opens 6 to 8 wide open blooms. Always straight. I like it.

Lg. 2 for 20c or 10 for 90c. Med. 3 for 25c or 10 for 60c. Bbts. 50 for 25c.

CORONA (Palmer . . . Giant . . . Midseason) A beautiful soft pink with rose edged petals, rich creamy throat, straight and strong. Opens 6 to 8 lovely blooms. By all means grow it.

Lg. 2 for 25c or 10 for \$1.00. Med. 4 for 25c or 10 for 50c. Sm. 10 for 35c. Bbts. 100 for 35c.

EARLY ROSE (Jack . . . Med. . . . Early) Medium rose shaded lighter in throat appeals to everyone, especially the florists because of its earliness. Opens 6 to 7 blooms on a tall spike and the best for early cutting.

Lg. 3 for 25c or 10 for 75c. Med. 5 for 25c or 10 for 45c. Sm. 10 for 30c. Bbts. 100 for 30c.

ELIZBETH the QUEEN (White . . . Giant . . . Midseason) The most outstanding of all the lavenders. Beautifully ruffled blooms on spikes always straight though some not so tall. The best lavender for all uses.

Lg. 1 for 15c or 10 for \$1.25. Med. 2 for 20c or 10 for 85c. Sm. 4 for 25c or 10 for 50c. Bbts. 35 for 25c.

ISOLA BELLA (Pfitzer . . . Large . . . Midseason) A beautiful lavender pink, opening 6 to 8 slightly waved blooms on medium height spikes, another one of my favorites*.

Lg. 2 for 25c or 10 for 80c. Med. 4 for 25c or 10 for 50c. Sm. 10 for 35c. Bbts. 100 for 30c.

KING CLICK (Wilson . . . Giant . . . Midseason) A real champion, big ruffled red opening 8 to 9 well placed blooms on always straight spike.

Lg. 2 for 25c or 10 for \$1.00. Med. 2 for 20c or 10 for 80c. Bbts. 30 for 25c.

KING LEAR (Palmer . . . Large . . . Early) Heavily ruffled purple with silver edged petals. Tall willowy spike. Good grower.

Lg. 3 for 25c or 10 for 75c. Med. 5 for 25c or 10 for 45c. Sm. 10 for 25c. Bbts 100 for 25c.

KING TAN (Wilson . . . Large . . . Midseason) A most striking, unusual big rosy tan. Always straight and strong and a regular winner at the shows.

Lg. 2 for 25c or 10 for \$1.00. Med. 3 for 25c or 10 for 60c. Bbts. 35 for 20c.

KING WILLIAM (Schenetsky . . . Large . . . Midseason) A light salmon blending to a cream throat. Opens 6 to 8 perfect blooms on a strong tall spike. For real beauty in a Glad, grow it.

Lg. 2 for 25c or 10 for \$1.00. Med. 3 for 25c or 10 for 60c. Bbts. 50 for 30c.

LADDIE (H. Wilson . . . Giant . . . Midseason) A beautiful light pink with a rosy overcast. Opens 6 to 8 well placed blooms on a tall spike. A splendid ruffled variety.

Lg. 2 for 25c or 10 for \$1.00. Med. 4 for 25c or 10 for 60c. Sm. 6 for 25c. Bbts. 75 for 30c.

LADY JANE (Lake . . . Large . . . Midseason) A clear cream with yellow lip petals. Opens 8 to 10 lightly ruffled blooms on an always straight tall stem. An outstanding variety.

Lg. 2 for 25c or 10 for \$1.00. Med. 4 for 25c or 10 for 50c. Sm. 8 for 25c. Bbts. 50 for 25c.

LEADING LADY (Johnston . . . Large . . . Midseason) A beautiful cream white sport of picardy. Much sought by commercial growers and florists. Grows tall stately and rightfully rates as a champion.

Lg. 1 for 25c or 10 for \$2.00. Med. 2 for 30c or 10 for \$1.20. Sm. 3 for 25c or 10 for 75c. Bbts. 30 for 40c or 100 for \$1.00.

LEGEND (Fischer . . . Large . . . Midseason) A light pure pink with rich cream throat blending. Opens 6 to 7 lovely blooms on a tall heavy stem. We think one of the most beautiful.

Lg. 2 for 25c or 10 for \$1.00. Med. 3 for 25c or 10 for 75c.

MAID OF ORLEANS (Pfitzer . . . Large . . . Early) A creamy white with good growing habits and the most widely grown commercial variety of this color.

Lg. 3 for 25c or 10 for 70c. Med. 2 for 20c. Bbts. 100 for 30c.

MOTHER KADEL (Kadel . . . Med. . . . Midseason) A lovely clear yellow. Opens 6 to 7 beautiful blooms on a strong straight spike. The best yellow for cutting.

Lg. 2 for 25c or 10 for \$1.00. Med. 3 for 25c or 10 for 60c. Sm. 5 for 25c or 10 for 40c. Bbts. 35 for 25c.

OHIO NONPARIEL (Wilson . . . Giant . . . Midseason) Another massive Wilson variety with a spectacular show record. A big scarlet opening 8 and 9, 7" blooms on a straight and strong spike.

Lg. 1 for 20c or 10 for \$1.60. Med. 2 for 25c or 10 for \$1.00. Bbts. 40 for 25c.

PICARDY (Palmer . . . Large . . . Midseason) Still the King of all Glads. A clear salmon pink. The most popular variety ever introduced.

Lg. 3 for 25c or 10 for 70c. Med. 5 for 25c or 10 for 40c. Sm. 10 for 25c. Bbts. 100 for 20c.

PINK RADIANCE (Quackenbush . . . Large . . . Midseason) A pure light pink with a silvery lustre. Opens 6 to 8 blooms on a tall strong stem. One of the best for cutting, health and vigor.

Lg. 2 for 25c or 10 for \$1.00. Med. 3 for 25c or 10 for 70c. Sm. 5 for 25c or 10 for 50c. Bbts. 25 for 25c.

PURPLE SUPREME (Wilson . . . Med. . . . Midseason) A bright purple with glistening lighter border on edge of petals. Great for show and the best commercial purple available. Opens 8 or more lovely blooms.

Lg. 1 for 15c or 10 for \$1.20. Med. 2 for 20c or 10 for 80c. Sm. 4 for 25c or 10 for 50c. Bbts. 20 for 20c or 100 for 75c.

ROCKET (Palmer . . . Large . . . Midseason) A beautiful scarlet. Blooms of livid lustre, opens 6 to 8 blooms. A good variety for all purposes though some spikes are short.

Lg. 2 for 25c or 10 for 90c. Med. 4 for 25c or 10 for 50c. Sm. 10 for 30c. Bbts. 100 for 25c.

SNOW PRINCESS (Pfitzer . . . Large . . . Early) A lovely white. I like it better than Maid of Orleans. A leading commercial that

grows tall and vigorous. Opens 6 to 8 beautiful blooms.

Lg. 2 for 25c or 10 for \$1.00. Med. 4 for 25c or 10 for 50c. Sm. 10 for 30c. Bbts. 100 for 30c.

STOPLIGHT (Lins . . . Large . . . Midseason) A brilliant clear red. Opens 6 to 8 lightly ruffled blooms flat against the spike. A strong grower and very popular.

Lg. 2 for 30c or 10 for \$1.20. Med. 2 for 20c or 10 for 80c. Bbts. 35 for 25c.

WHITE GOLD (Scheer . . . Giant . . . Early) An immense cream with darker cream or golden throat. A great Glad with remarkable show record. Opens 5 to 6 gorgeous blooms on a heavy spike. Ask anyone who grows it.

Lg. 2 for 30c or 10 for \$1.20. Med. 3 for 20c or 10 for 80c., 5 for 25c or 10 for 40c. Bbts. 30 for 20c or 100 for 60c.

SPECIAL! SPECIAL! SPECIAL!

FLORIST MIXTURE. This is our unlabeled collection so popular with our customers. This assortment is picked from some 25 to 35 varieties, different colors and shades and some of the ruffled varieties. If you are not interested in the name of each one you will be well pleased with this.

100 Choice, large sized bulbs, postpaid.....\$5.00

50 choice large sized bulbs, postpaid.....\$2.50

100 choice medium sized bulbs, postpaid....\$3.25

EXTRA SPECIAL

12 BULBS FREE FOR YOUR EARLY ORDERS

On all orders received by us before December 1st, 1948, amounting to \$5.00 or more and when accompanied by cash in full we will include **FREE** the following of **MARGARET FULTON BULBS:**

3 Large

4 Medium

5 Small